

Grupo Antolin-Irausa, S.A.
2015 First Quarter Results
Investor Presentation

21 May 2015



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Agenda

- Introduction
 - Company update
 - Financial results
 - Q and A
- Participants
 - José Manuel Temiño, Chief Executive Officer
 - Jesús Pascual, Chief Operating Officer
 - Luis Vega, Chief Financial Officer
 - Carlos Garcia-Mendoza, Capital Markets and IR



Grupo Antolin



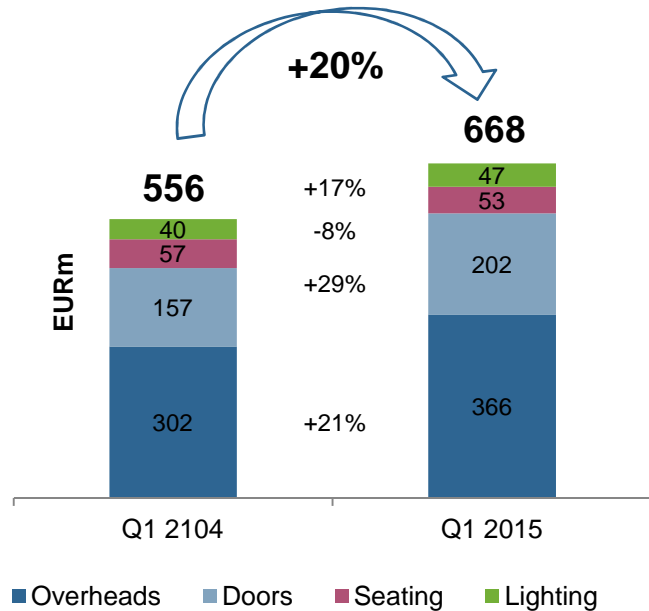
Section 1

Company update

First Quarter 2015 Highlights

- ❑ Sales of EUR 668.4m, up 20.2% from Q1 2014 and versus industry production growth of 1.6%*
- ❑ EBITDA of EUR 99.9m up 46.6% from Q1 2014, margin of 14.9%
- ❑ EBIT of EUR 76.2m up 68.3% from Q1 2014, margin of 11.4%
- ❑ Cash available of EUR 177.0m
- ❑ Available revolving credit facilities of EUR 221m
- ❑ Net debt to EBITDA of 1.8x

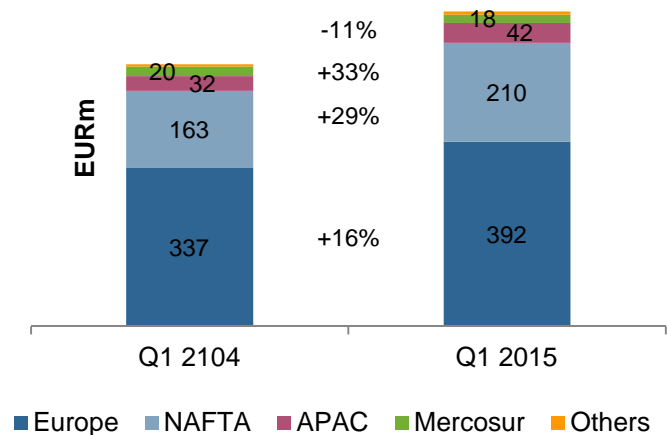
Sales breakdown by Business Unit and Geography



□ Strong performance across Europe, NAFTA and Asia thanks to projects launched in 2014

– FX impact represents c. € 41m of increased sales (approximately 1/3 of sales increase). Specifically, US\$ appreciation represents €29m of additional sales

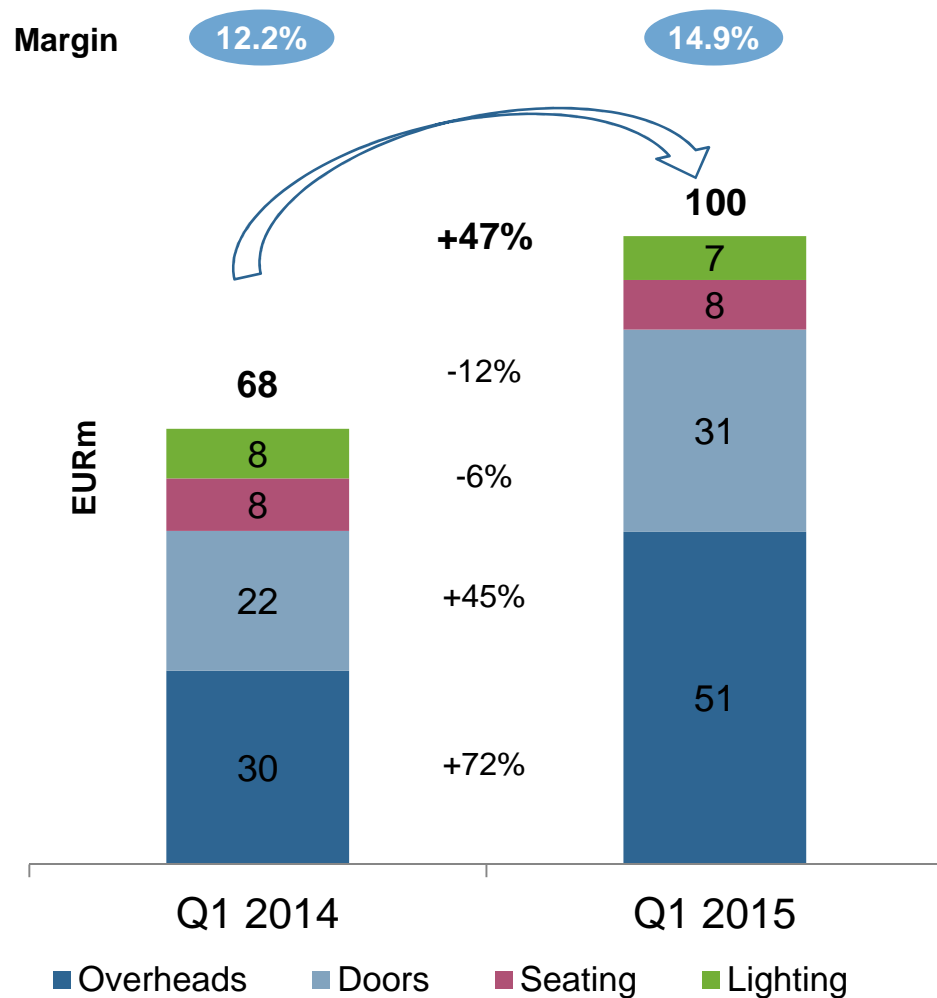
– Seating reflects end of production of a PSA project and normalization of 2013-14 Citroen and Mercedes-Benz launches



□ Mercosur underperformance is a result of overall production decline in Brazil (down 12.8% YTD in March '15*) and a refocus of the Group's efforts on more profitable projects

*Source: LMC Automotive Light Vehicle Production Data April 2014

EBITDA breakdown by Business Unit



- Significant improvement based on:
 - Strong sales
 - Improved margin, especially due to the launch of new higher margin projects
 - Fixed costs stable at c. March 2014 levels
 - Positive FX effect of c. €6.6m
- Overheads' margin has increased mainly due to recognizing approximately €10.4m in other income related to several concepts (Tooling, Client charges, Provision reversal)
- Lighting EBITDA reflects increased operating expenses, attributable to transfer of production lines to new installations and some new projects incorporating higher amounts of purchased components
- Seating EBITDA reflects slight decrease in activity
- EBITDA margin of 14.9% helped by seasonality

Status of the plants under construction/development

	Name	Location	Pending investment ^(a)	Product	Clients	Opening dates
Manufacturing facilities	Missouri	Kansas (USA)	US\$1.6m	Overhead systems	Ford + GM	May-2014
	Valplast	Sollana-Valencia (Spain)	€3.3m	Doors	Ford + Nissan	Sep-2014
	Gujarat	Sanand (India)	€1.9m	Overhead systems & Doors	Ford	Nov-2014
	Wuhan	Hubei (China)	€1.6m	(51% JV) Overhead systems & Doors	Dongfeng Renault + Dongfeng PSA + Dongfeng Nissan + Dongfeng Honda	Jan-2015
	Wuhan	Hubei (China)	€2.6m	(49% JV) Overhead systems & Doors	Dongfeng Renault + Dongfeng PSA + Dongfeng Honda	Jan-2015
	Tlaxcala	Tlaxcala (Mexico)	US\$32.3m	Doors/Pillars/Headliners sequence	Audi	Q1-2016
	Tangier	Tangier (Morocco)	€2.8m	Lighting	Renault + VW + PSA	Q1-2017
JIT facilities	Hangzhou	Zhejiang(China)	€300k	JIT Overhead systems	Ford	May-2014
	Dalian	Liaoning (China)	€83k	JIT Overhead systems	Dongfeng Nissan	Oct-2014
	Changshu	Jiangsu (China)	€350K	JIT Overhead systems	Chery Jaguar Land Rover	Oct-2014
	Nanchang	Jiangxi (China)	€480k	JIT Overhead systems	Ford	Feb-2015
	Fuzhou	Fujian(China)	€124k	JIT Overhead systems	FBAC	Q3-2015
	Bangalore	Bangalore (India)	€300k	JIT Overhead systems	Toyota	Q1-2016
	Louisville	Kentucky (USA)	US\$1.1m	JIT Overhead systems	Ford	Q1-2016

(a) Indicates the remaining investments in the project, including ramp-up investments post facility opening



Grupo Antolin



Section 2

Financial results

Debt maturity profile, as of 31 March 2015

Covenants

1.8x Net Debt/EBITDA

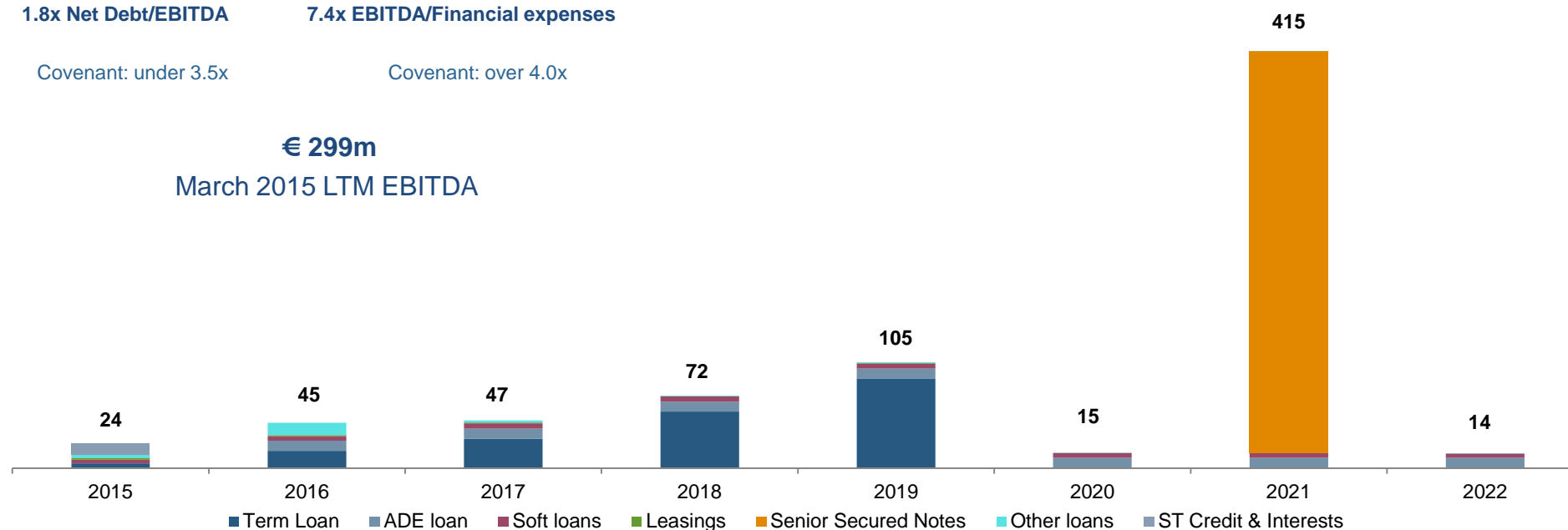
7.4x EBITDA/Financial expenses

Covenant: under 3.5x

Covenant: over 4.0x

€ 299m

March 2015 LTM EBITDA

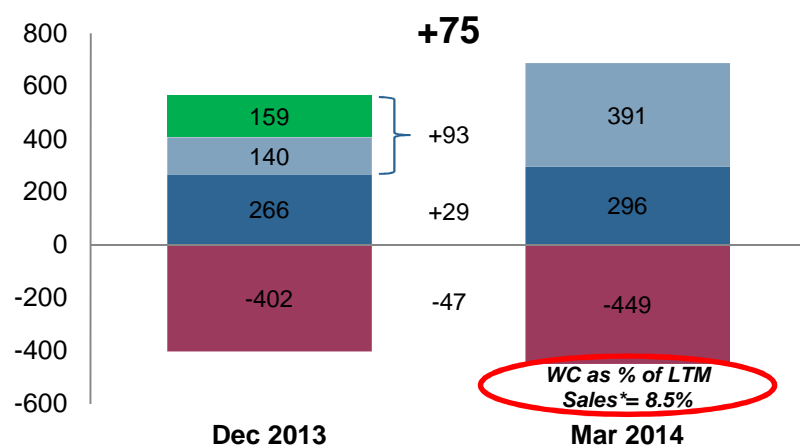
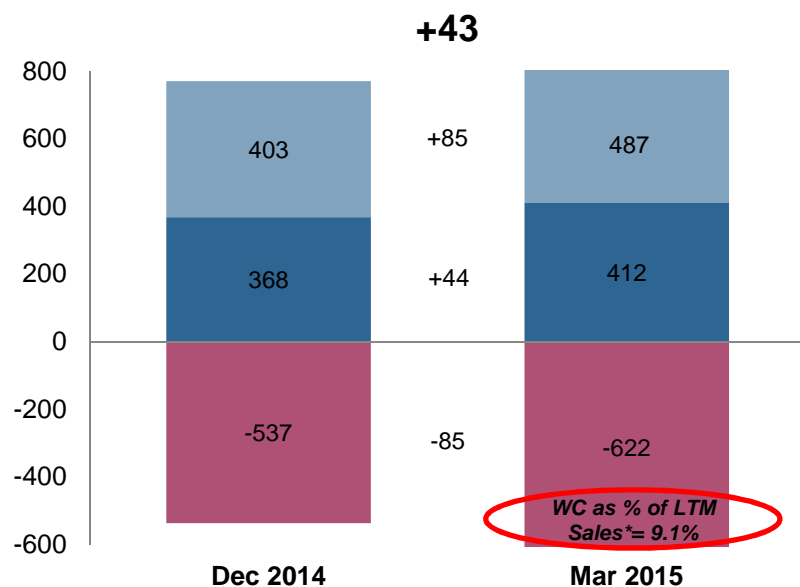


Gross debt 31 March 2015
€746m

Net debt 31 March 2015
€529m

- €400m senior secured notes
- €196m senior financing
- €70m ADE facility
- €6m soft loans with cost; €39m soft loans with no cost
- €34m other facilities, of which €10m are credit lines
- €1m accrued interests
- Cash available of €177m
- For covenant purposes, Net debt totalled €529m (excludes soft loans with no financial cost)
- €200m undrawn syndicated revolving credit facility, and €21m of local credit lines

Free Cash Flow – impact of traditional seasonality



■ Inventories
■ Trade Receivables
■ Fact. Trade Receivables
■ Trade Payables

- Net working capital increased by €43m in the three months ended March 31, 2015
 - Traditional seasonality swings between December and March
 - Q1 2015 reflects (i) especially strong sales growth and (ii) efficient 2014 year-end closing
 - Tooling working capital decreased by € 11.4m
 - The Group is committed to maintaining its year-end working capital in line with historic averages of c. 9.5%-10% of sales

- Q1 2014 change in working capital amounted to €75m, including €159m in non-recourse factored receivables. Factoring Agreement was canceled in March 2014

- Remaining FCF elements for the quarter ending 31 March 2015:

- EBITDA € 100m
- Capex € 31m
- Cash taxes € 6m

Recent developments and 2015 Outlook

Management changes

- Honorary Chairman, Chairman and Vice Chairman – reflects family’s ongoing long-term commitment
- COO to replace CEO, who will remain involved with Grupo Antolin
- Carefully considered to ensure the Company’s continued success

Magna Interiors

- Agreed purchase price is US\$525 million, on a cash and debt free basis. Closing expected Q3
- Combination creates one of the largest global player in automotive interiors and doubles Grupo Antolin’s current size
- Further diversification makes Grupo Antolin more resilient and affirms Grupo Antolin as a long term strategic automotive player:
 - Complementary technology and products with limited overlaps allowing Grupo Antolin to offer full interiors product range to OEMs
 - Increased customer diversification expanding Grupo Antolin’s presence in the premium/luxury segment
 - Enhanced global footprint with increased presence in key automotive markets such as Germany and North America

2015 Outlook

- 2015 global market growth of 3.7%* - expecting to be in line with market
- EBITDA margin expected to be in line with 2014 performance



Q&A